



**Global Reach,  
Local Impact.**

Through the power of Imaginative Thinking



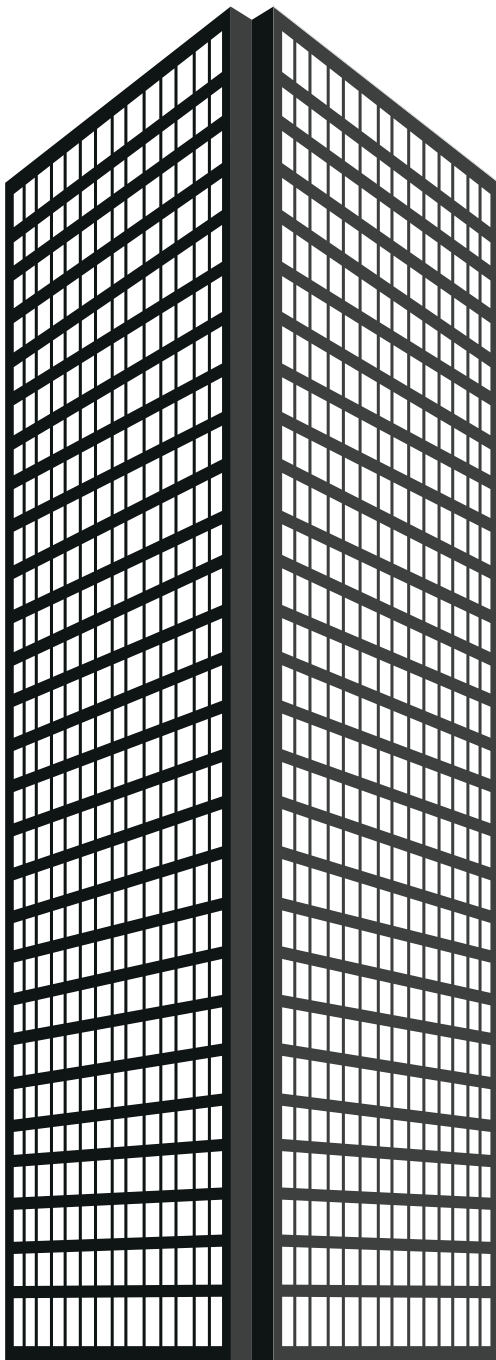
# Who We Are.

Aina Blankson Global is a leading one-stop brand for best-in-class professional services in law, finance, tax including corporate services, energy and consulting.

*Guided by ethical values and ideals of Professionalism, Professional Decorum, Transparency, Integrity and Quality First Culture, we thrive by providing expert and professional assistance to reduce the obstacles of doing business in both local and foreign environments*

## Global Reach, Local Impact.

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## Delivering with a Difference. *By the Numbers*

Aina Blankson Global, a Swiss Verein, comprises of legally separate, independent member firms providing best-in-class legal, financial, tax, corporate, consulting, and related services around the world. Our brand has emerged as a global leader in professional services and is today recognized as the partner of choice for multinationals, and governments in Africa, Europe, and the MENA Region.

Our global team of experienced professionals, made up of 1000+ people in 20 countries across the globe goes beyond business as usual to deliver with a difference. As we challenge conventions to find better solutions, we remain committed to positively shaping tomorrow for our people, clients, and communities.

**Offices in  
20 Countries**  
*and over*  
**1000+  
professionals**

# In-depth 360° Coverage

At Aina Blankson, we do not believe that one size fits all. That is why we provide rewarding solutions designed for each client's industry, marketplace, and unique situation. With our industry specialization approach, the professionals assigned to your affairs are specialists in your industry, and they understand the current trends and technologies, as well as the competitive challenges you face.

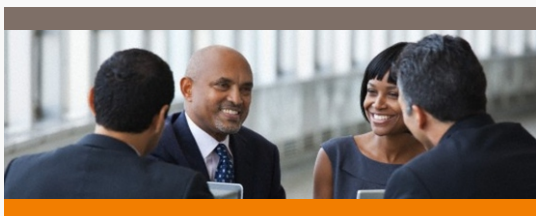
With a particular focus on Consumer Business, Energy & Resources, Financial Services, Public Sector, Real Estate, Technology, Media, and many more, our people have extensive experience in local and international markets, enabling them to deliver complex business solutions tailored to your needs. Whatever your area of activity, we deliver the experience and knowledge needed to create tailored, added-value solutions adapted to your organization





# We Provide:

## Law & Legal Services



## Financial Advisory



## Consulting & Advisory



## Tax Advisory



## Energy & Resources



## Corporate Services & Governance



# Law & Legal Services



Renowned for our professionalism and excellence, the brand Aina Blankson has become synonymous with reliability and dependability in legal representation. Combining in-depth knowledge of local laws with the experience of our global team, we have sophisticated legal capabilities in key areas — including cross border litigation and dispute resolution, international arbitration, mergers & acquisitions, banking & finance, capital markets, insurance, energy and maritime and extensive experience in structuring, financing, and managing multi-jurisdictional deals.

When your destination is clear but the path is unfamiliar, it helps to have an experienced guide. Our combination of knowledge and foresight affords us the opportunity to provide clients the needed meaningful guide. With an experienced and well-recognized wealth of talented senior lawyers and associates with qualifications and work experience in Africa, Asia, Europe, and the United States of America, our lawyers are able to handle domestic, international and cross-border advisory mandates for a wide range of clients. We have achieved our laudable feats through selective recruitment and engagement of only the best minds. This, we believe, is crucial to the quality and consistency of the AB brand. Our existing and prospective clients choose us not just for our size and spread, but for our ability and output, and the confidence that, whatever jurisdiction, we will deliver high-quality service towards exceeding clients' needs.

- **Litigation & Dispute Resolution**
- **International Arbitration**
- **Capital Market & Transactions**
- **Energy & Natural Resources**
- **Finance & Insurance**
- **Technology & Media Practice**

# Financial Advisory



Our Financial Services comprise of trusted specialists with adequate understanding of market trends, regional expertise, and proven business networks to minimize market risks, maximize returns and ensure the success of every transaction and client engagement. Our multi-disciplinary team has led diverse transactions for clients across Africa, Asia, Europe, and the Americas. Our broad range of advisory services covers – mergers & acquisitions, restructuring, public-private partnerships, privatization, structured finance, bond markets, and debt & equity markets. We complement our advisory services with unique insights into selected sectors of the economy.

As a trusted financial services provider, our team of experts have the expertise and innovative thinking necessary to help our clients navigate complex financial challenges. With a strong focus on ethical and sustainable business practices, we are dedicated to delivering results that meet both our clients' financial goals and their values. At the heart of all that we do is our commitment to imaginative thinking. Whether we are helping a business optimize its finances, or guiding an individual through complex financial decisions, we bring a unique perspective and innovative solutions to every engagement. At the cornerstone of our services is our commitment to building partnerships which exemplifies professionalism, integrity, passion, competence, and relationship.

- **Capital Raise**
- **Restructuring & MBOs**
- **Mergers & Acquisitions**
- **Infrastructure Finance**
- **Digital Asset Advisory**



# Tax Advisory



Through our Tax work, we strive to help maintain balance between individuals, institutions, and governments, essential for a fair and thriving society. Most of all, our appreciation of the complexities of international tax and audit, affords us the opportunity to support multinationals in managing risks, and assist in effectively navigating the myriad of tax, audit, regulatory, cultural, and labour issues that arise in cross border transactions. Given our competent and superior knowledge of the workings of the world economies, we are fully equipped to deliver world class professional services to our varied clients in Africa, Europe and the America

Given the uncertainties in the global market, proper and careful tax planning is central towards managing and preserving business and wealth in complex regulatory environments. With our Tax Practice, Aina Blankson Global proffers solutions to clients in the areas of Domestic and International Tax Planning; Direct and Indirect Tax Planning; Transfer Pricing; and Risk Advisory Services. Our expertise in the provision of audit, tax, financial and management advisory services to clients in various industries and sectors of the economy including the public sector makes us better placed to provide quality services to regional and international clients. Through our Audit work, we are able to inspire the confidence of clients and their investors, strengthening the capital markets and economies in which they operate.

- **Tax Structuring**
- **Strategy & Planning**
- **Financial Audit & Related Services**
- **International Tax**



# Consulting & Advisory



The overarching purpose of Aina Blanson Global within the consulting space is to deepen the promise of technology and human ingenuity. Through Aina Blankson Consulting, we help our clients become the next and best versions of themselves leveraging on the promise that the present day borderless world offers anyone willing to participate. As a leading provider of consulting and advisory services, we bring a unique combination of industry knowledge, strategic thinking, and innovative solutions to each engagement, delivering valuable insights and actionable recommendations that drive business success.

The post digital age shows no sign of slowing down. And the need for rapid business transformation has never been greater. We meet clients wherever they are on their paths to change --- in every industry across the globe --- and partner with them to create lasting value in every direction.

- **Strategy Consulting**
- **Systems & Process Development**
- **Business & Project Development**
- **Technology & AI Advisory**

# Energy & Resources



The development and financing of complex energy projects demands a forward-thinking and multidisciplinary approach. At Aina Blankson Global, our Energy and Natural Resources team are dedicated to providing creative solutions that meet our clients' objectives. We pride ourselves on our multidisciplinary skill set, covering all the areas required to provide comprehensive and in-depth professional services for power and natural resource projects.

We have the expertise and resources necessary to advise clients on complex energy projects, including project finance, construction, operations, and regulatory compliance. Having worked on some of the most complex and challenging energy projects around the world, we understand that the energy industry is constantly evolving and remain well equipped to respond to the ever challenging changes.

Not only are we committed to keeping up with the latest developmental and trends within the industry, we always seek new and innovative ways to support our clients towards the attainment of set objectives.

- **Oil & Gas**
- **Mining & Metals**
- **Energy & Chemicals**
- **Power & Renewables**
- **Maritime & Environment**

# Corporate Services & Governance



Aina Blankson Corporate Solutions (ABCS), a founding member of Aina Blankson Global, has become recognized by Fortune 500 corporations as a leading professional services organization, providing services in company formation, company secretarial, regulatory compliance, corporate governance, human resource advisory, including wills and estate administration. ABCS has become the recognized partner of start-ups and multi-national corporations.

The ABCS One Stop Desk affords operational ease across diverse jurisdictions in Africa, Asia, and Europe. Given our considerable experience with high value estates, international wealth, estate administration and trusts, we act as professional trustees and intermediaries in ensuring the effortless administration of estates, protection of wealth and establishment of trusts where necessary. Leveraging on our team of experts and multi-jurisdictional relationships, we are able to meet the interests of clients across the globe on the full range of international corporate governance practices including board and committee composition, board functions, diversity, leadership structures, oversight of risk management and consulting services.

## **Corporate Services:**

- Business Formation & Company Secretariat
- Compliance & Corporate Governance
- Immigration
- Shipping Agents and Maritime

## **Consulting & HR**

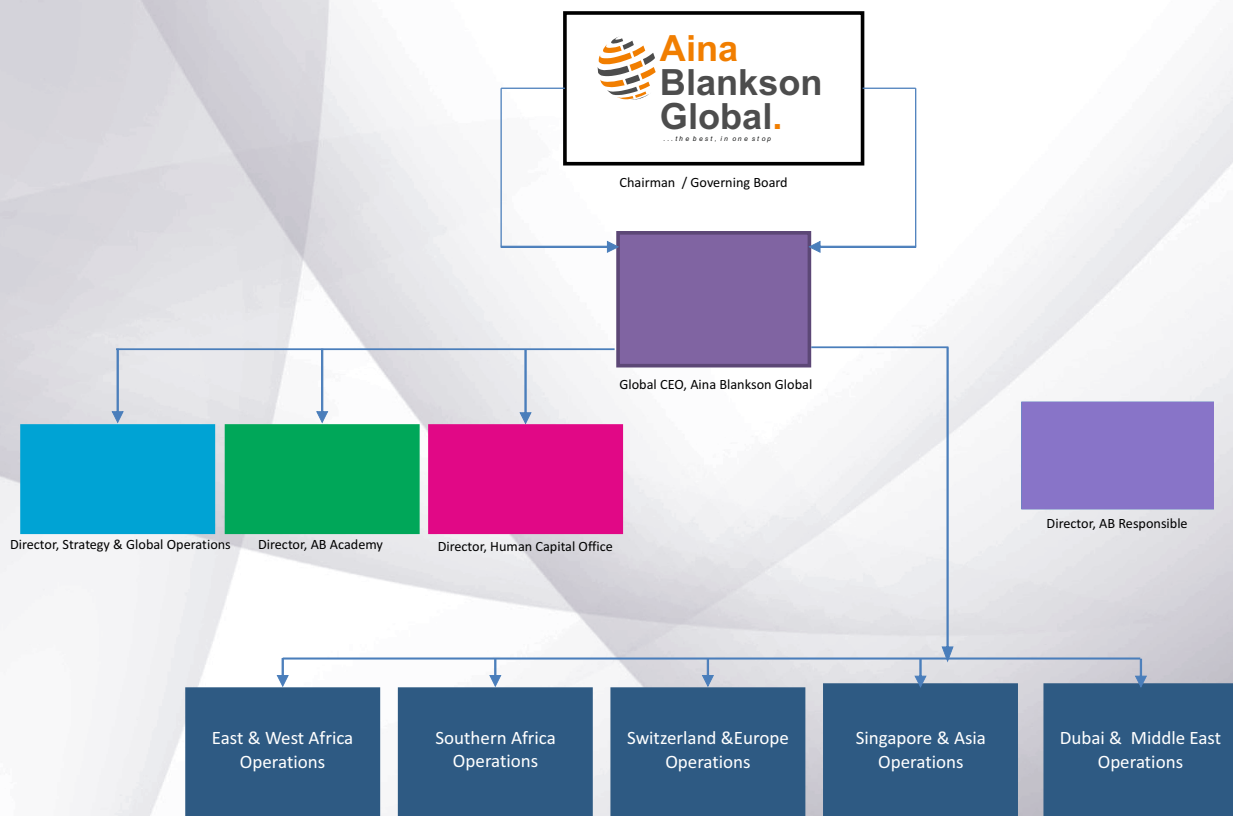
- Strategy & Analytics
- Performance Improvement

- Technology & Improvement
- Human Capital

## **Family & Private Wealth**

- Wills & Trusts
- Trusteeship
- Investment Management
- Real Estate

# Operational Structure





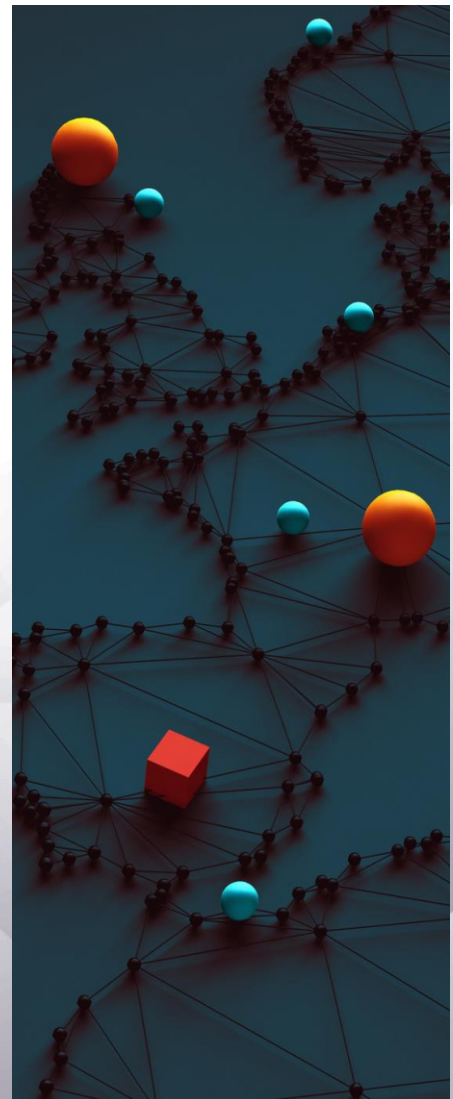
# Members Ethical Values



What makes Aina Blankson brand appealing and different from its peers is not just its global reach but the fundamental principles and ethical values upon which its operations and services are predicated:

- P** Professionalism and Excellence
- P** Professional Decorum
- T** Transparency
- I** Integrity
- Q** Quality First Culture

The Membership Committee in concert with the Members Ethics Committee are jointly responsible for the Members Code of Conduct Guidelines which contains details of expectations, limitations and overall responsibilities of all members in full compliance with Members Ethical Values.



# Social Responsibility:



## Our ESG Commitments

Aina Blankson is committed to the imperatives of Peace-building, Justice Sector Reform & Climate Change. Working in innovative ways with government, non-profit organizations, and civil society, we are driving societal change and promoting environmental sustainability - designing and delivering solutions that contribute to a sustainable and prosperous future for all.

These commitments to our local communities and the wider society, stand front and center of our Corporate Responsibility efforts. As such, we respect human dignity and expand our capabilities through inclusion and cultural diversity. We promote the highest levels of ethical behavior, advance education, and culture, and advocate sustainable use of natural resources and respect for the environment.

### We demonstrate this through:

- Investments in the imperatives of Peacebuilding, Justice Sector Reform, and Climate Change..
- Investments in our people
- The advice and services we provide to clients.
- Our commitment to environmentally sustainable operations, that inspire our local communities and the wider society.

# On the Couch



*Kehinde Aina, SAN*

**Q:** *Let us start with clarification on the fundamental difference between the law firm, Aina Blankson and Aina Blankson Global. What differentiates one from the other as it could be truly confusing.*

**A.** That remains one of our standard FAQs. They are both distinct institutions with one dedicated to core legal services while Aina Blankson Global (ABG) is a full-service professional firm offering a swath of services which include law, finance, tax, consulting and corporate solutions. It is important to note that the services under Aina Blankson Global are provided only through the member firms, of which Aina Blankson is one. ABG is a holding professional services corporation which acts principally through its member firms. What binds all member firms of ABG are the fundamental ethical values and culture of professionalism, professional decorum, transparency, integrity and Quality First which underpins the operations of all member firms of Aina Blankson Global.

**Q:** *With the range of services under the remit of Aina Blankson Global which is obviously beyond the traditional legal practice as we know it, how does this approach best serve the interest of a prospective client in need of legal representation?*

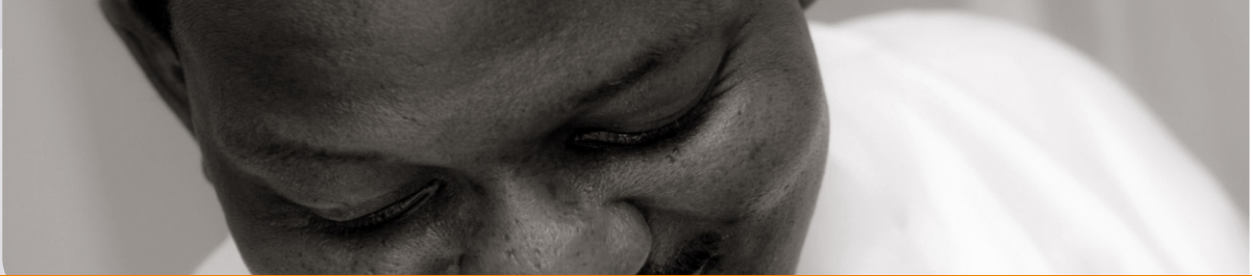
**A.** In today's borderless world and representation, the lines between law, finance and related services are becoming increasingly blurred. Given the multi-layered nature of transactional advisory services including international tax and cross border litigation or arbitration, clients are demanding advisers whose operations offer convenience, efficiency and well-rounded tailored solutions. Without a doubt, the full-service approach of Aina Blankson Global best meets the needs of clients towards efficient representation.

Besides, if the COVID 19 pandemic taught the world nothing else, it redefined the future of work especially the need to rethink the approach to services in all ramifications.

**Q:** *Is it correct that services along the lines of business formation, regulatory compliance, corporate governance and related services are no longer within the service offerings of the law firm, Aina Blankson?*

**A.** With the growth of Aina Blankson, it became administratively expedient that pseudo legal services be extricated from core legal transactional and litigation services, hence the birth of ABCS.

# On the Couch



Needless to say this approach has greatly enhanced our quality control and professional excellence which are fundamental nuggets of anything Aina Blankson. Besides, the separation has deepened expertise, streamlined operations, optimized resource allocation and enables focus on delivering the best possible outcomes for clients globally.

**Q:** *Given the gradual spread of the Aina Blankson brand, what plans have you in ensuring the much talked about professionalism and Quality First Culture are sustained?*

**A.** One distinguishing feature of the Aina Blankson leadership is the perennial commitment to change and insatiable thirst for improvement. With strict adherence to corporate governance, technology, investment in operational processes, especially, respect for and, compliance with the Aina Blankson Members Code of Conduct Guidelines, our commitment to ethical conducts and quality representation remains at the core of all we do. As testament of our commitment to excellence, we dedicate a percentage of annual revenue to AB Academy, our training powerhouse.

**Q:** *Being a membership firm, is Aina Blankson Global open to taking on other firms into its fold as members?*

**A.** Membership expansion is dependent on and determined by our needs, cultural alignment and whether the jurisdiction or service fits into the overall growth trajectory of the Firm, which is influenced by clients' needs and market dynamics. While there remains an active pursuit of fresh partnerships in select countries and work areas, all possible expansions are in tandem with the strategic direction of the Firm as determined by the Global Board.



# Global Presence:

Offices in  
20 Countries

30+  
languages  
**and over**  
1000+  
professionals

Switzerland  
London  
Singapore  
Bermuda  
Bahamas  
Seychelles  
New York  
Canada  
Malta  
Nigeria  
Kenya  
DRC  
Uganda  
South Africa  
Ghana  
Rwanda  
Mauritius  
Cote d'Ivoire  
Dubai  
Qatar

We have been operating for more than 30 years  
and the multicultural  
nature of our organization is reflected in our  
staff composition.



## Enquiries

### **Services**

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