



AINA BLANKSON  
CORPORATE  
SOLUTIONS

**ONE STOP**  
GLOBAL PROFESSIONAL  
SERVICE PROVIDER

*Member*



## Philosophy

*Facilitating business success through strategic support by maximizing resources, deploying technological solutions, leveraging human capital, and enabling business process re-engineering*



# Who we are

Aina Blankson Corporate Solutions (ABCS) is a "one stop global professional service provider" offering top-quality services. Given the dynamics of today's borderless business environment which is largely technology driven, multinational corporations and businesses are no longer seeking for service providers but solution providers. Aina Blankson Corporate Solutions (ABCS) has become recognised as the leader in business advisory, incubation, corporate governance and company secretarial needs of corporate organizations.

## Business Divisions

### Corporate Services

*Business Formation &  
Company Secretary  
Compliance & Corporate  
Governance  
Immigration  
Shipping Agent &  
Maritime*

### Consulting & HR

*Strategy & Analytics  
Performance  
Improvement  
Technology &  
Improvement  
Human Capital*

### Family & Private Wealth

*Wills & Trusts  
Trusteeship  
Investment Management  
Real Estate*

# What we seek to do



ABCS seeks to provide a highly focussed and customised professional set of inputs into our clients processes. Our executives are supplemented by a network of seasoned professionals with similarly wide practical experience and have worked with us over a number of years.

As a global firm, ABCS is committed to ensuring that real value-for-money is provided to clients with no recourse to “off-the-shell” solutions and pre determined template led solutions. All interventions are custom designed to meet the actual needs of clients based on real local circumstances and need.

# Why Choose ABCS



Our corporate solutions aim to enhance the competitiveness and overall success of our clients, working with highly skilled Professionals and Subject Matter Experts who provide customized solutions to meet the specific needs of our clients

## **Continuity**

We are and will continue to be a privately owned organisation. We offer our clients a stable, sustainable, private partnership that will not be compromised by conflicts of interest or changes in ownership.

## **Global Resources**

We are one of the largest independent global providers of corporate solutions. We bring a breadth and depth of knowledge, understanding and experience across our global footprint that we believe cannot be matched.

## **Expertise**

Provision of top class expertise is at the core of our business. We form longstanding relationships with our clients by putting them at the heart of what we do and by providing tailored services that precisely suit their needs.

## **Stability**

We develop stable and accomplished teams across the globe, enabling us to offer our clients the benefits of their experience and continuity of relationship and service.

# Our Uniqueness

With the ABCS membership of Aina Blankson Global, a Swiss Verein offering services in law, financial, consulting and related services, we are best positioned like no other organization to offer our clients the compliments of a full boutique of professional services within one roof. Our strategic partners in this regard include the renowned law firm, Aina Blankson and the financial advisory firm, Thomas Macaulay Capital amongst others.

Aina Blankson Corporate Solutions (ABCS), has become recognized by Fortune 500 corporations as a leading professional services organization, providing services in company formation, company secretarial, regulatory compliance, corporate governance, human resource advisory, including wills and estate administration. ABCS has become the recognized partner of start-ups and multi-national corporations.

The ABCS One Stop Desk affords operational ease across diverse jurisdictions in Africa, Asia, and Europe. Given our considerable experience with high value estates, international wealth, estate administration and trusts, we act as professional trustees and intermediaries in ensuring the effortless administration of estates, protection of wealth and establishment of trusts where necessary. Leveraging on our team of experts

and multi-jurisdictional relationships, we are able to meet the interests of clients across the globe on the full range of international corporate governance practices including board and committee composition, board functions, diversity, leadership structures, oversight of risk management and consulting services.



# Core Values & Principles

ABCS operates upon a series of non-negotiable principles which are applied during sourcing, design and execution of our services

## 01

### **Professionalism**

We are guided by professionalism, transparency and accountability to partners, clients and stakeholders

## 02

### **Practical Approaches**

We apply practical approaches and applications that we seek to make sustainable and embed in local contexts

## 03

### **Innovative Approaches**

Up to date methodologies and technologies are utilised to deal with complex problems to ensure value for money

## 04

### **Social Inclusion**

We ensure inclusivity in action not simply in words but in our commitment to Peace-building, Justice Sector Reform & Climate Change



# Meeting Client needs

At ABCS, we work closely with our clients to identify business challenges and needs, develop and implement solutions that can help achieve their strategic objectives, increase efficiency, reduce costs, improve productivity, and optimize performance

We are one of the largest independent organisations in our industry.

Continuity of client relationships is ensured through long-serving, technically oriented executives and senior personnel with an average service of more than 15 years.

We do not compete with our clients for the business of their customers.

As an organisation, we are a "niche operator", focused exclusively on the needs of our clients.





# Areas of expertise

## Corporate Services



### Business Formation & Company Secretariat:

ABCS assists clients in navigating the business environment, helping them overcome the ideation stage through techniques like sketching, prototyping, brainstorming, and more. We provide structured operations, strategic business development, and access to a network of investors and professionals for business growth.

Whether it's a start-up or an established corporation, corporate services are crucial for success, as seen in Fortune 500 companies. At ABCS, we coordinate general meetings, board meetings, and board committee meetings, efficiently managing corporate documentation. We ensure our clients' records are updated in compliance with relevant regulatory bodies. Additionally, we represent corporate entities and individuals in interactions with government agencies, offering support in strategic planning, government relations, and public affairs.

### Compliance & Corporate Governance:

In today's complex business landscape, compliance and corporate governance play a critical role in ensuring legal adherence, mitigating risks, and fostering trust among stakeholders. At ABCS, we provide comprehensive services to help organizations navigate these essential aspects.

Our team of experts assists in navigating regulatory frameworks, conducting

internal audits, and developing tailored compliance programs. We help you stay abreast of changing laws and regulations, minimizing the potential for legal issues and reputational damage.

With our focus on corporate governance, we help establish and enhance robust governance frameworks within your organization. This includes implementing effective board structures, defining roles and responsibilities, and ensuring transparency and accountability.

We work closely with your management team to develop policies and procedures that align with industry standards and best practices. Our goal is to foster a culture of integrity, ethics, and responsible decision-making throughout your organization.

### Immigration

At ABCS, we understand the challenges and complexities involved in the immigration process. That's why we offer comprehensive immigration services designed to simplify the journey. Our team of experienced immigration experts is dedicated to helping businesses and individuals navigate the intricacies of immigration law and regulations.

For businesses, we offer tailored solutions to attract and retain international talent. We assist with the recruitment and onboarding process, ensuring compliance with immigration requirements and facilitating a seamless transition for your foreign hires. Our goal is to help you build a diverse and skilled workforce while staying compliant with immigration laws.

### Shipping Agents and Advisors:

ABCS offers comprehensive services as shipping agents and advisors, providing expert support and guidance in the maritime industry. Our role encompasses a wide range of services to optimize your shipping operations and facilitate smooth logistics processes.

As shipping agents, we handle various tasks, including cargo handling, customs clearance, and coordination of shipping activities. Our experienced team ensures efficient and timely execution of shipping operations, saving you time and resources. We also provide strategic insights and industry expertise to help you make informed decisions. We offer guidance on regulatory compliance, market trends, and risk management, enabling you to navigate the complexities of the maritime industry with confidence.



# Consulting & Human Resources



## Strategy & Analytics:

In the dynamic and competitive business landscape, having a robust strategy and leveraging data-driven insights are crucial for achieving sustainable success. Our team of experienced consultants specializes in developing strategic plans that align with your business objectives. We conduct comprehensive market research, competitor analysis, and industry benchmarking to identify growth opportunities and guide informed decision-making. Using advanced analytics and cutting-edge tools, we delve into your data to uncover valuable insights. We analyse key performance indicators, customer behaviour, and operational metrics to optimize your business processes, enhance efficiency, and drive revenue growth.

## Performance Improvement:

We assist organizations in identifying and implementing strategies to enhance operational efficiency, productivity, and overall performance. Our team conducts thorough assessments, identifies improvement opportunities, and guides the implementation of impactful solutions.

### Technology & Improvement

Embracing technology is crucial in today's fast-paced world. Our experts provide guidance on leveraging innovative technologies and optimizing business processes to drive efficiency, scalability, and digital transformation.

### Human Capital

We understand the significance of nurturing and leveraging human capital. Our HR services encompass talent acquisition, performance management, training and development, and employee engagement strategies. We assist in building a high-performing and engaged workforce that drives organizational success.

*“With decades of experience and expansive global network, we are predominantly focussed on providing top notch legal and business services to our multinational and international clients*



# Family & Private Wealth



## Wills & Trusts:

We understand the importance of estate planning and ensuring your assets are distributed according to your wishes. Our team of legal experts assist in drafting wills, establishing trusts, and implementing strategies to minimize estate taxes and maximize asset protection.

## Trusteeship:

Entrusting the management of your assets to a reliable trustee is crucial for long-term wealth preservation. Our experienced professionals offer trusteeship services, ensuring our clients assets are managed according to your wishes and in the best interests of your beneficiaries.

## Investment Management:

Our investment management services are tailored to your specific financial goals and risk tolerance. We provide personalized investment strategies, portfolio management, and ongoing monitoring to help you achieve optimal returns and build long-term wealth.

## Real Estate:

ABCS offers a comprehensive range of real estate services, including property acquisition, portfolio management, maximizing returns, and sales and leasing. Our team of experts are dedicated to assisting individuals and families in making informed decisions and maximizing their investments in residential and commercial properties.

# One Stop Desk



As part of our approach to ease of doing business, the ABCS One Stop Desk allows organisations develop a multi-share, multi-delivery and multi-solution business start-up process.

From Company Formation to Secretarial Services and Compliance, expatriate quota and related services, we simplify the operations of start-ups and open new frontiers for Multi-National Corporations. Under the ABCS One Stop Desk, we provide value-added coordination service to what may seem like a cumbersome process in liaising with various external parties, thus enabling our clients focus on core operational activities. The ABCS One Stop Desk has become recognised as the most efficient approach to ease of doing business across diverse jurisdictions including Africa, Asia and Europe. Our services includes:

- *Incorporation of Companies*
- *Administration of Offshore Companies*
- *Establishment & Administration of Trusts*
- *Registered Office & Secretarial Services*
- *Nominee Shareholder Services*
- *Directorship (Resident & Non-resident)*
- *Legal Services (through associates)*
- *Tax Advice (through associates)*
- *IT Support & Services*
- *Immigration Services*

# BOARD OF DIRECTORS



Bunmi Oni  
Chairman



Yemi Adeyinka



Dr. Awwal Bamanga



Ogochukwu Ibok



Folasade Adeloje



Laretta Halim



Fayo Adeleye



Eddie Abraham

# Experience

## country and region



- +
  - +
  - +
  - +
  - +
  - +
  - +
- Europe
- West Africa
- East Africa
- Asia
- America
- Middle East

ABCS maintains a wealthy experience in a wide range of countries distributed across different continents with associated consultants widening the geographical scope of experience and expertise.



ABCS, a member of Aina Blankson Global, a Swiss Verein provides a wide range of solutions in corporate services, human resources, consulting, technology and business strategy advisory services. The insights and quality services we provide help build trust and confidence in the various clients we serve in economies the world over. With a global team of experienced professionals shaping tomorrow, we endorse the ideals of professional excellence, quality services, transparency and professional decorum which defines all members of Aina Blankson Global

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