



Aina
Blankson
Global.

...the best, in one stop

**Global Reach,
Local Impact.**

Through the power of Imaginative Thinking

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Welcome to Aina Blankson Global!

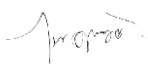
As a leading global provider of exceptional professional services, Aina Blankson is built on time-tested foundations of innovation, expertise and an unwavering commitment to meeting clients' interests and exceeding expectations. As a Swiss Verein, Aina Blankson Global is comprised of member firms whose operations and overall representation are rooted in a unified culture of excellence, quality services, transparency and professional decorum.

With a wide range of representation in legal, financial, tax, corporate, consulting and related services, the insights we provide help build trust and confidence in the various clients we serve in economies the world over. With over three decades of commitment to excellence, we have grown in leaps and bounds, having over 1,100 people across numerous entities and become the professional services brand of choice.

Across the globe, one thing is universally true of Aina Blankson; we care deeply about what we do and the impact we have on our clients and communities. Our client-centric disposition defines us, while our commitment to justice sector reform, peacebuilding, and climate change is evergreen. We are unwavering in our commitment to playing a leading role in the change to a low-carbon economy.

For those we have innovated with, and those who wish to identify with us, the answer lies deeper still, — in the beliefs, behaviors, and fundamental sense of purpose that underpin all that we do. Our commitment to exceeding our clients' expectations is expressed in our proposition: Delivering with a Difference.

Sincerely yours,



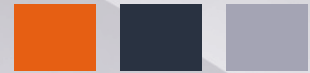
Alexandra Banks

Global CEO, Aina Blankson Global

“Across the globe, one thing is universally true of Aina Blankson Global; we care deeply about what we do and the impact we have on our clients and communities.

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Our Mission Statement.



Leveraging on the creative minds of our diverse specialists, our unwavering commitment to professionalism, transparency, integrity, professional decorum and quality driven representation propels our second to none, first-in-class seamless professional services in law, finance, tax, consulting, corporate services and related advisory services across the globe.





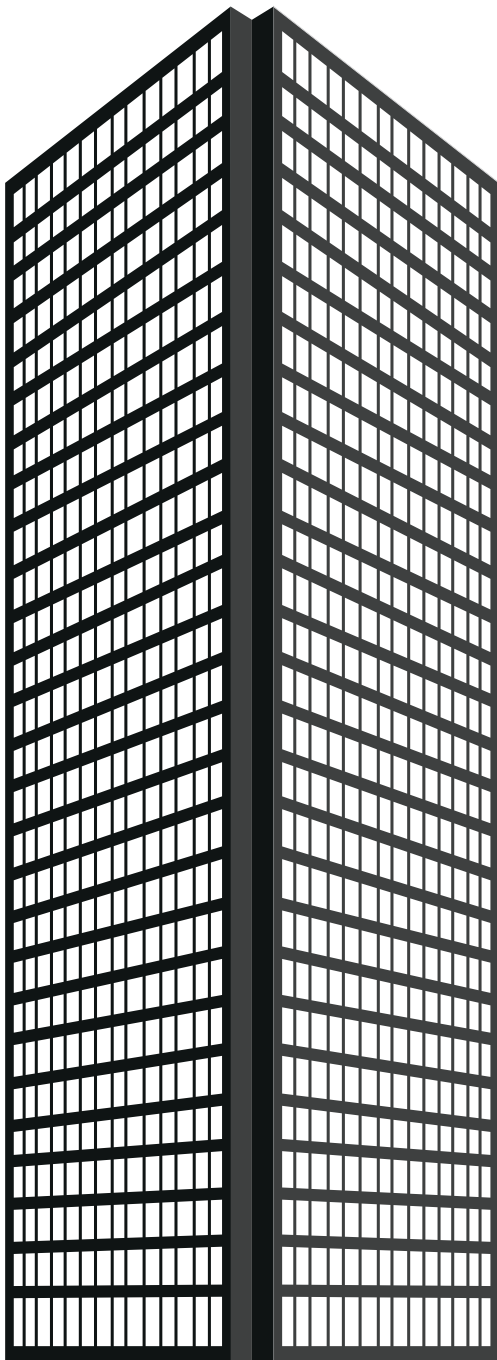
Who We Are.

Aina Blankson Global is a leading one-stop brand for best-in-class professional services in law, finance, tax including corporate services, energy and consulting.

Guided by ethical values and ideals of Professionalism, Professional Decorum, Transparency, Integrity and Quality First Culture, we thrive by providing expert and professional assistance to reduce the obstacles of doing business in both local and foreign environments

Global Reach, Local Impact.

Through the power of Imaginative Thinking



Delivering with a Difference. *By the Numbers*

Aina Blankson Global, a Swiss Verein, comprises of legally separate, independent member firms providing best-in-class legal, financial, tax, corporate, consulting, and related services around the world. Our brand has emerged as a global leader in professional services and is today recognized as the partner of choice for multinationals, and governments in Africa, Europe, and the MENA Region.

Our global team of experienced professionals, made up of 1000+ people in 20 countries across the globe goes beyond business as usual to deliver with a difference. As we challenge conventions to find better solutions, we remain committed to positively shaping tomorrow for our people, clients, and communities.

**Offices in
20 Countries**
and over
**1000+
professionals**

In-depth 360° Coverage

At Aina Blankson, we do not believe that one size fits all. That is why we provide rewarding solutions designed for each client's industry, marketplace, and unique situation. With our industry specialization approach, the professionals assigned to your affairs are specialists in your industry, and they understand the current trends and technologies, as well as the competitive challenges you face.

With a particular focus on Consumer Business, Energy & Resources, Financial Services, Public Sector, Real Estate, Technology, Media, and many more, our people have extensive experience in local and international markets, enabling them to deliver complex business solutions tailored to your needs. Whatever your area of activity, we deliver the experience and knowledge needed to create tailored, added-value solutions adapted to your organization



We Provide:

**Law &
Legal Services**



**Financial
Advisory**



**Consulting &
Tech. Advisory**



**Tax
Advisory**



**Energy
& Resources**



**Corporate Services
& Governance**



Law & Legal Services



Renowned for our professionalism and excellence, the brand Aina Blankson has become synonymous with reliability and dependability in legal representation. Combining in-depth knowledge of local laws with the experience of our global team, we have sophisticated legal capabilities in key areas — including cross border litigation and dispute resolution, international arbitration, mergers & acquisitions, banking & finance, capital markets, insurance, energy and maritime and extensive experience in structuring, financing, and managing multi-jurisdictional deals.

When your destination is clear but the path is unfamiliar, it helps to have an experienced guide. Our combination of knowledge and foresight affords us the opportunity to provide clients the needed meaningful guide. With an experienced and well-recognized wealth of talented senior lawyers and associates with qualifications and work experience in Africa, Asia, Europe, and the United States of America, our lawyers are able to handle domestic, international and cross-border advisory mandates for a wide range of clients. We have achieved our laudable feats through selective recruitment and engagement of only the best minds. This, we believe, is crucial to the quality and consistency of the AB brand. Our existing and prospective clients choose us not just for our size and spread, but for our ability and output, and the confidence that, whatever jurisdiction, we will deliver high-quality service towards exceeding clients' needs.

- **Litigation & Dispute Resolution**
- **International Arbitration**
- **Capital Market & Transactions**
- **Energy & Natural Resources**
- **Finance & Insurance**
- **Technology & Media Practice**

Financial Advisory



Our Financial Services comprise of trusted specialists with adequate understanding of market trends, regional expertise, and proven business networks to minimize market risks, maximize returns and ensure the success of every transaction and client engagement. Our multi-disciplinary team has led diverse transactions for clients across Africa, Asia, Europe, and the Americas. Our broad range of advisory services covers – mergers & acquisitions, restructuring, public-private partnerships, privatization, structured finance, bond markets, and debt & equity markets. We complement our advisory services with unique insights into selected sectors of the economy.

As a trusted financial services provider, our team of experts have the expertise and innovative thinking necessary to help our clients navigate complex financial challenges. With a strong focus on ethical and sustainable business practices, we are dedicated to delivering results that meet both our clients' financial goals and their values. At the heart of all that we do is our commitment to imaginative thinking. Whether we are helping a business optimize its finances, or guiding an individual through complex financial decisions, we bring a unique perspective and innovative solutions to every engagement. At the cornerstone of our services is our commitment to building partnerships which exemplifies professionalism, integrity, passion, competence, and relationship.

- **Capital Raise**
- **Restructuring & MBOs**
- **Mergers & Acquisitions**
- **Infrastructure Finance**
- **Digital Asset Advisory**

Tax Advisory



Through our Tax work, we strive to help maintain balance between individuals, institutions, and governments, essential for a fair and thriving society. Most of all, our appreciation of the complexities of international tax and audit, affords us the opportunity to support multinationals in managing risks, and assist in effectively navigating the myriad of tax, audit, regulatory, cultural, and labour issues that arise in cross border transactions. Given our competent and superior knowledge of the workings of the world economies, we are fully equipped to deliver world class professional services to our varied clients in Africa, Europe and the America

Given the uncertainties in the global market, proper and careful tax planning is central towards managing and preserving business and wealth in complex regulatory environments. With our Tax Practice, Aina Blankson Global through SoluTax, proffers solutions to clients in the areas of Domestic and International Tax Planning; Direct and Indirect Tax Planning; Transfer Pricing; and Risk Advisory Services. Our expertise in the provision of audit, tax, financial and management advisory services to clients in various industries and sectors of the economy including the public sector makes us better placed to provide quality services to regional and international clients. Through our Audit work, we are able to inspire the confidence of clients and their investors, strengthening the capital markets and economies in which they operate.

- **Tax Structuring**
- **Strategy & Planning**
- **Financial Audit & Related Services**
- **International Tax**

Consulting & Tech. Advisory



The overarching purpose of Aina Blanson Global within the consulting space is to deepen the promise of technology and human ingenuity. Through Aina Blankson Consulting, we help our clients become the next and best versions of themselves leveraging on the promise that the present day borderless world offers anyone willing to participate. As a leading provider of consulting and advisory services, we bring a unique combination of industry knowledge, strategic thinking, and innovative solutions to each engagement, delivering valuable insights and actionable recommendations that drive business success.

The post digital age shows no sign of slowing down. And the need for rapid business transformation has never been greater. We meet clients wherever they are on their paths to change --- in every industry across the globe --- and partner with them to create lasting value in every direction.

- **Strategy Consulting**
- **Systems & Process Development**
- **Business & Project Development**
- **Technology & AI Advisory**

Energy & Resources



The development and financing of complex energy projects demands a forward-thinking and multidisciplinary approach. At Aina Blankson Global, our Energy and Natural Resources team are dedicated to providing creative solutions that meet our clients' objectives. We pride ourselves on our multidisciplinary skill set, covering all the areas required to provide comprehensive and in-depth professional services for power and natural resource projects.

We have the expertise and resources necessary to advise clients on complex energy projects, including project finance, construction, operations, and regulatory compliance. Having worked on some of the most complex and challenging energy projects around the world, we understand that the energy industry is constantly evolving and remain well equipped to respond to the ever challenging changes.

Not only are we committed to keeping up with the latest developmental and trends within the industry, we always seek new and innovative ways to support our clients towards the attainment of set objectives.

- **Oil & Gas**
- **Mining & Metals**
- **Energy & Chemicals**
- **Power & Renewables**
- **Energy Dispute**
- **Environment**

Corporate Services & Governance



Aina Blankson Corporate Solutions (ABCS), a founding member of Aina Blankson Global, has become recognized by Fortune 500 corporations as a leading professional services organization, providing services in company formation, company secretarial, regulatory compliance, corporate governance, human resource advisory, including wills and estate administration. ABCS has become the recognized partner of start-ups and multi-national corporations.

The ABCS One Stop Desk affords operational ease across diverse jurisdictions in Africa, Asia, and Europe. Given our considerable experience with high value estates, international wealth, estate administration and trusts, we act as professional trustees and intermediaries in ensuring the effortless administration of estates, protection of wealth and establishment of trusts where necessary. Leveraging on our team of experts and multi-jurisdictional relationships, we are able to meet the interests of clients across the globe on the full range of international corporate governance practices including board and committee composition, board functions, diversity, leadership structures, oversight of risk management and consulting services.

Corporate Services:

- Business Formation & Company Secretariat
- Compliance & Corporate Governance
- Immigration
- Shipping Agents and Maritime

Consulting & HR

- Strategy & Analytics
- Performance Improvement

- Technology & Improvement
- Human Capital

Family & Private Wealth

- Wills & Trusts
- Trusteeship
- Investment Management
- Real Estate

How We Operate



Aina Blankson Global: Operational Structure



Operational Structure



Members

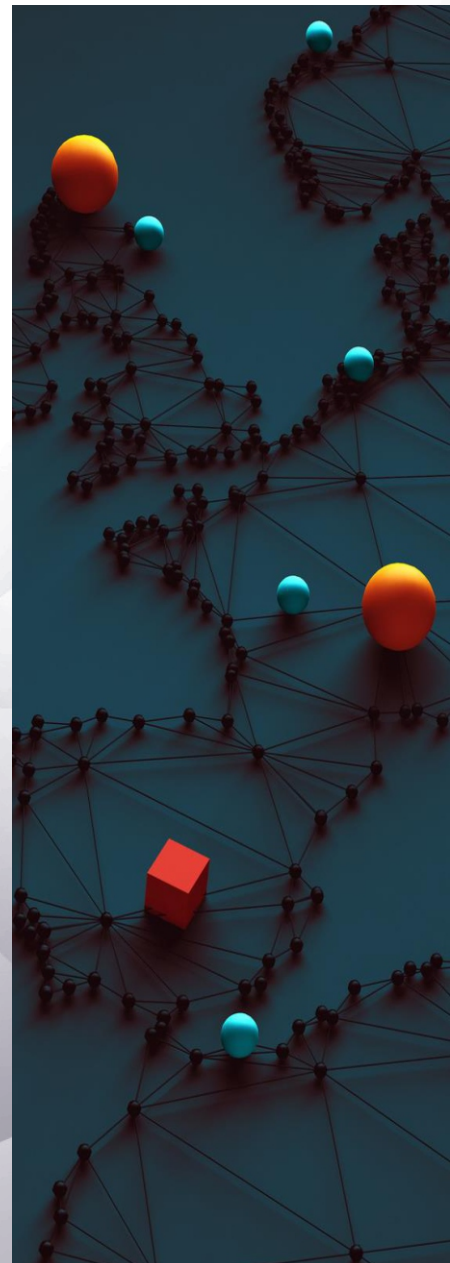
Ethical Values



What makes Aina Blankson brand appealing and different from its peers is not just its global reach but the fundamental principles and ethical values upon which its operations and services are predicated. Having collectively endorsed the Aina Blankson Members Ethical Values; Aina Blankson LLP, Aina Blankson Corporate Services (ABCS), Aina Blankson Tax, AB Consulting and Thomas Macaulay Capital amongst others being Aina Blankson Global members, are committed to the following ideals;

- P** Professionalism and Excellence
- P** Professional Decorum
- T** Transparency
- I** Integrity
- Q** Quality First Culture

The Membership Committee in concert with the Members Ethics Committee are jointly responsible for the Members Code of Conduct Guidelines which contains details of expectations, limitations and overall responsibilities of all members in full compliance with Members Ethical Values.



People First



"Education gives us our competitive edge. Anybody can hire smart people. It's what you do with them that makes the difference. In a professional service organization, all you have to sell are your people's abilities, so we invest in that. While we undoubtedly appreciate the importance of winning fresh mandates, our most important mandate of all is our people as they are the primary Clients, Owners and Leaders of the Firm."

Aina Blankson Global

In line with the vision of Aina Blankson Global and its drive to always exceed clients' expectations, the Aina Blankson Global is committed to training and developing capacity of staff members towards preparing them for business in the global market place.

ab.academy | Promoting
IMAGI
NATIVE
THINKING
& Excellence

Social Responsibility:



Our ESG Commitments

Aina Blankson is committed to the imperatives of Peace-building, Justice Sector Reform & Climate Change. Working in innovative ways with government, non-profit organizations, and civil society, we are driving societal change and promoting environmental sustainability - designing and delivering solutions that contribute to a sustainable and prosperous future for all.

These commitments to our local communities and the wider society, stand front and center of our Corporate Responsibility efforts. As such, we respect human dignity and expand our capabilities through inclusion and cultural diversity. We promote the highest levels of ethical behavior, advance education, and culture, and advocate sustainable use of natural resources and respect for the environment.

We demonstrate this through:

- Investments in the imperatives of Peacebuilding, Justice Sector Reform, and Climate Change..
- Investments in our people
- The advice and services we provide to clients.
- Our commitment to environmentally sustainable operations, that inspire our local communities and the wider society.

On the Couch



Kehinde Aina, SAN

Q: Let us start with clarification on the fundamental difference between the law firm, Aina Blankson, LLP and Aina Blankson Global. Are they one and the same? What differentiates one from the other as I am truly confused. Please break it down as clearly as possible.

A: No doubt the propensity for confusion is understandable especially with the close affinity in name. However, both are distinct and separate legal entities with Aina Blankson dedicated to core legal services while Aina Blankson Global, a full-service professional firm warehouses a crop of members offering a swath of services which include law, finance, tax, consulting and corporate solutions. Aina Blankson is one of the five founding member firms of Aina Blankson Global, a Swiss Verein. The common thread which runs through the member firms is the collective commitment to the fundamental ethical values of professionalism, professional decorum, transparency, integrity and Quality First Culture.

Q: With the range of services under the remit of Aina Blankson Global which is obviously beyond the traditional legal practice as we know it, how does this approach best serve the interest of a prospective client in need of legal representation and what has informed such one stop, full-service structure?

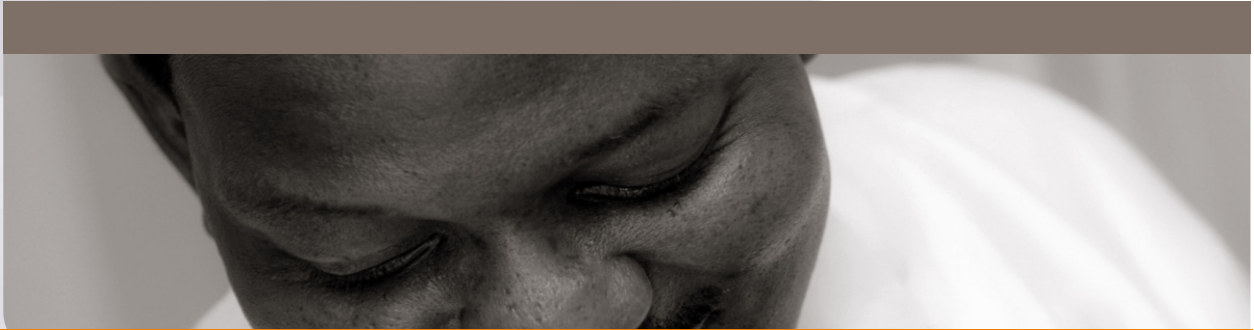
A: In today's borderless world and the lines between law, financial and related services becoming increasingly blurred, clients are demanding advisers whose operations offer convenience, efficiency and well-rounded tailored solutions. With the comprehensive service approach of Aina Blankson Global, Aina Blankson stands better positioned in meeting the needs of clients and responding to the future of law and related services.

More to the point, given the sea change in the role of lawyers and professional advisory services; the transformation in the needs and demands of clients coupled with the threat or promise of technology and artificial intelligence, not only is a fresh response an imperative, to do otherwise is to imperil legal practice and relevance. If the pandemic taught the world nothing else, it redefined the future of work. When you combine that reckoning with artificial intelligence, it is foolhardy not to rethink the approach to legal practice, professional services and in truth, every human endeavour as presently structured.

Q: Earlier you mentioned that ABCS and Aina Blankson LLP are distinct member firms of the Swiss Verein, Aina Blankson Global. Is there any reason why the services of ABCS which is along the lines of business formation, regulatory compliance and related services not within the service offerings of the law firm, Aina Blankson, LLP?

The separation of corporate services from Aina Blankson and channelled into the wells of ABCS is predicated on our perpetual pursuit of efficiency, specialization and administrative ease within our organization. With the growth of Aina Blankson in legal services and corporate services becoming an equally demanding area of work, it became imperative that such pseudo legal services were best extricated from core legal, hence the birth of ABCS.

On the Couch



By having distinct entities with specific areas of expertise, we are better placed with quality control and professional excellence which are fundamental nuggets of anything Aina Blankson. Besides, the separation has deepened expertise, streamlined operations, optimize resource allocation and enables focus on delivering the best possible outcomes for our clients.

Q: Given the gradual global spread of the Aina Blankson brand, what plans have you in place towards efficient and seamless service delivery and more importantly, ensuring the much talked about professionalism and Quality First Culture are sustained?

As this development represents the decades old vision of Aina Blankson as a leading global firm, ample time affords us adequate preparation and appreciation that with strict adherence to corporate governance and technology, seamless cross border services becomes attainable. With investment in operational processes, governance, open communication with clients, feedback for improvement and strict compliance with the Aina Blankson Members Code of Conduct Guidelines, our commitment to ethical conducts and quality representation remains at the core of all we do.

Besides, as testament of our commitment to excellence, we dedicate a percentage of annual revenue to *"promote professional excellence and imaginative thinking"* across the entire global practice. This we do predominantly through AB Academy, our training powerhouse.

Q: Being a membership firm, is Aina Blankson Global open to taking on other firms into its fold as members?

A: Membership expansion is dependent on and determined by our needs, cultural alignment and whether the jurisdiction fits into the overall growth trajectory of the firm. While we actively explore opportunities for fresh partnership in select countries, we remain protective of the brand and ensure all expansions are in tandem with the strategic direction of the Global Board of Directors.

Q: What is the future of law practice in general?

A: Perhaps the question is about the future of the gamut of professional services or white-collar jobs and not just law practice as it does seem there is an existential challenge to all. When decades back, Richard Susskind wrote "An end to lawyers?", many found it laughable. Today, with artificial intelligence, the wave of developments by Open AI's ChatGPT and the race for dominance by Google, Microsoft and others, I think the future remains uncertain, unpredictable and existential for practically everyone. One thing is however certain, nothing is likely to be the same and all Aina Blankson is doing is preparing for that future.

Key Contacts

The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who work together to deliver on our promises to all of our stakeholders. In doing so, we play a critical role in building a better working world for our people, our clients, and for our communities.

Learn More

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DISCLAIMER

Aina Blankson LLP, Aina Blankson Tax, Aina Blankson Consulting, and Aina Blankson Corporate Solutions are member firms of Aina Blankson Global ("AB Global"), a Swiss Verein comprised of legally separate, and independent member firms located throughout the world providing services under their own name or the brand "Aina Blankson" or "Aina Blankson Global".

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Global Presence:

Offices in
20 Countries

30+
languages
and over
1000+
professionals

Switzerland
London
Singapore
Bermuda
Bahamas
Seychelles
New York
Canada
Malta
Nigeria
Kenya
DRC
Uganda
South Africa
Ghana
Rwanda
Mauritius
Cote d'Ivoire
Dubai
Qatar

We have been operating for more than 30 years in over half of our jurisdictions. The multicultural nature of our organization is reflected in our staff composition.

“Across the globe, one thing is universally true of Aina Blankson Global; we care deeply about what we do and the impact we have on our clients and communities.

Our client-centric disposition defines us, while our commitment to justice sector reform, peacebuilding, and climate change is evergreen. We are unwavering in our commitment to playing a leading role in the change to a low-carbon economy”



Jeremy Lack
Vice Chairman, Governing Board
Aina Blankson Global

PEOPLE FIRST

"Education gives us our competitive edge. Anybody can hire smart people. It's what you do with them that makes the difference. In a professional service organization, all you have to sell are your people's abilities, so we invest in that. While we undoubtedly appreciate the importance of winning fresh mandates, our most important mandate of all is our people as they are the primary Clients, Owners and Leaders of the Firm."

Aina Blankson Global