

# TRANSACTIONS PRACTICE GROUP

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## TRANSACTION ADVISORY PRACTICE



**R**ecognized as a leading adviser on corporate and commercial transactions, the Transaction Advisory Practice Team of Aina Blankson combines exceptional transactional skills with specialist expertise. The team advises across the broad spectrum of transactional work including Mergers and Acquisitions, capital markets, banking and finance, complex joint ventures, corporate restructuring, as well as general commercial, regulatory and corporate governance issues.

Our Transaction Advisory Team spans all of our offices and works seamlessly with a global community of relationship law firms as well as Aina Blankson Africa, thereby providing our clients with the confidence that they will receive the highest quality advice in both their domestic and international markets.

*Aina Blankson has grown to become a leading global law firm renowned for professionalism and excellence in service delivery. We are consistently regarded as one of the foremost Nigerian law firms in the areas of arbitration, dispute resolution, litigation, corporate commercial law, oil & gas, transaction advisory amongst others.*

# MERGERS & ACQUISITIONS



**A**t Aina Blankson, our mergers and acquisitions (M&A) professionals provide a full range of legal representation, advice and support to our clients throughout the entire stretch of the transaction, from negotiation through to execution and completion. As a leading M&A practice firm in Nigeria with significant global recognition, the firm has been actively involved in recent industry-wide recapitalizations and mergers across a broad range of sectors, including banking; energy and natural resources; insurance; telecommunications; aviation; oil and gas; power; mining; pharmaceuticals; technology; fast moving consumer goods (FMCG) and agriculture local and internationally. Within the Nigerian banking sector.

Our M&A advisory services are predicated on the following:

- Equity and assets acquisition;
- Mergers and other forms of business combination;
- Corporate and external restructuring;
- Divestment;
- Schemes of arrangement;
- Tender offers and mandatory takeover bids;
- Privatisation;
- Cross-border and domestic acquisition as well as negotiated acquisitions;
- Leveraged and Management Buyouts;
- Competition and Anti-trust.



Our experienced professionals possess knowledge across all sectors and deep understanding of the industry dynamics, issues and challenges relating to M&A which enables us identify our clients' needs and exceed their expectations.

## CORPORATE FINANCE

**W**e assist our Clients to successfully navigate complex transactions towards realizing their financial objectives. Our financial services cut across:

- Recapitalization
- Privatization & Public Procurement
- Private Equity & Venture Capital
- Infrastructure and Project Finance
- Securitization and Capital Markets



## CAPITAL MARKET & SECURITIES

**O**ur lawyers have domestic and international expertise and experience in structuring, negotiating, documenting and advising on the full range of debt and equity securities and other hybrid and derivative products. Our clients include some of the leading banking and capital markets intermediaries, corporates and underwriters. Our track record includes several cross-border dual listings in South Africa, London and New York. In addition, Aina Blankson played a leading role in developing new capital market instruments for use by major banks and insurance companies. We provide transaction services for equity and debt issues on the Nigerian Stock Exchange, including:

- Public offers of securities
- Rights issues
- Structured products such as derivatives issues, trading requirements
- Advisory on continuing listing requirements.

## BUSINESS RE-STRUCTURING, INSOLVENCY & RECEIVERSHIP

Our specialist lawyers have experience in advising on and documenting corporate reorganisations for private and public listed companies. We also act for borrowers and lenders in dealing with the consequences of weak performance of businesses, including:

- Corporate restructuring and work-outs
- Analysis of validity of security documentation
- Security enforcement and recovery Liquidations
- Receiverships and statutory Management
- Directors' duties and liabilities.

## PRIVATE EQUITY

With a dynamic private equity practice, Aina Blankson has the market knowledge and exposure to help clients achieve their goals throughout their investment life cycle. Our practice is global, with a network of private equity lawyers across the Americas, Asia Pacific, Europe and the Middle East.

Because we are a global firm steeped in private equity, our clients benefit from the breadth and depth of our private equity experience and our key sector-based legal experience. We represent private equity institutions, management teams, debt providers and, very importantly, portfolio companies through all stages of the private equity life cycle.

With private equity becoming ever more international, our firm is well placed to offer a truly integrated service, with consistency of quality and responsiveness across all jurisdictions in which we operate across the world.

*A leading global Law firm  
with distinctive world  
class standards*

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