

AINA BLANKSON CORPORATE SOLUTIONS



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GOVERNANCE & CORPORATE SOLUTIONS



AB Corporate Solutions (ABCS) is a subsidiary of Aina Blankson, LP. It was established to meet the business and tax advisory, incubation, corporate governance and company secretarial needs of corporate organizations and especially clients of the Firm. With the growth of Aina Blankson and its client portfolio, it became imperative to extricate the company secretarial and business advisory services from core legal service of AB.

Business priorities differ in relation to various factors which include the socio-economic environment and the developmental stage of the business. While a start-up may prioritize funding and market entry, a more established business will prioritize new market penetration, change management, innovation and corporate governance. Whatever the business stage, ABCS will provide strategic support for business success.

Aina Blankson has grown to become a leading global law firm renowned for professionalism and excellence in service delivery. We are consistently regarded as one of the foremost Nigerian law firms in the areas of arbitration, dispute resolution, litigation, corporate commercial law, oil & gas, transaction advisory amongst others.

COMPANY SECRETARIAL



We coordinate general meetings, board and board committee meetings, including the efficient management of corporate documentation. In addition, we liaise with the relevant regulatory bodies to ensure our clients' records are updated as required by law. We represent corporate entities and individuals in their interactions with federal and state government agencies. We also support corporate entities with strategic planning, government relations and public affairs.

“Our team comprise of professional specialists with extensive business experience and technical expertise. In addition to our support in company secretarial and corporate governance, we provide incubation and portfolio management services to start-ups, medium sized companies and multinational corporations in solutions ranging from tax advisory, financial services, personnel placement and support, strategy and business development.”

REGULATORY COMPLIANCE & LISTINGS

Regulatory frameworks are constantly evolving across sectors and around the world. As transparency rises in importance and the costs of non-compliance with laws and regulations increase, businesses everywhere strive to adapt to the growing pressure from regulatory bodies.

With our extensive knowledge of local regulations and our multijurisdictional capabilities, we are well-positioned to help clients around the world deal effectively and creatively with regulatory and compliance issues. With business globalized and cross-border transactions more complex, the ability to provide appropriate counsel across jurisdictions becomes all the more important.

We provide sector specific advisory services on regulatory matters to mitigate risks from regulatory non-compliance and assist to procure relevant operational licenses. We also facilitate listings on the stock exchange market in Nigeria, South Africa, London and New York amongst others.

INCORPORATION & IMMIGRATION

In an increasingly globalized world, company formation and business incorporation are best driven by technology to meet the dynamic demands of business today. The Corporate Services team of Aina Blankson deploys the latest technological tools in providing expert services on company formation and business incorporation across diverse jurisdictions and ensures business expectations are exceeded.

Our Immigration Practice covers Nigeria, other countries within the African continent and the international space. Our array of services include procurement of relevant licenses and permits, expatriate quota, Strategic planning and compliance advice, Work and temporary permit applications, Citizenship and permanent residency applications, Immigration audits, Preparation of mobility policies, Advice on entry permission for inward investors, Discretionary applications and personalised immigration assistance for key individuals

We are a team of experienced professionals, knowledgeable in regulatory matters, corporate governance, innovative company secretarial solutions that enable our clients achieve their business objectives.



“With decades of experience and expansive global network, Aina Blankson is predominantly focused on providing top notch legal and business services to our multinational and international clients

TRUSTESHIP & WILLS

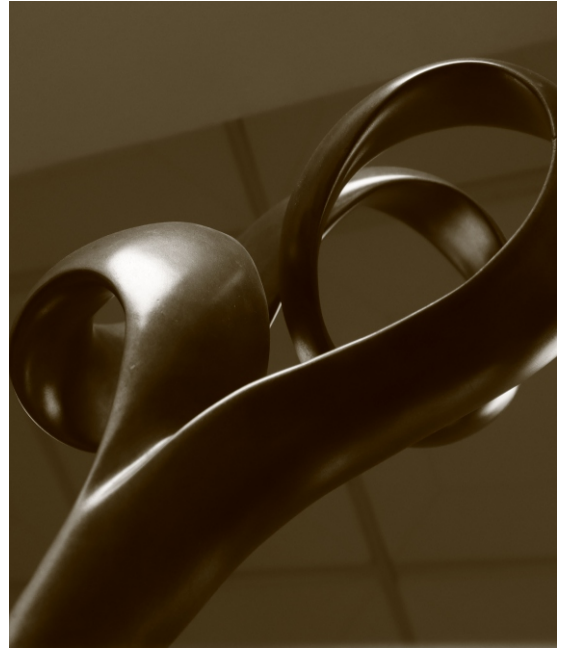


We act as trustees and intermediaries in ensuring the effective administration of estates, preservation of assets, protection of wealth and establishment of trusts. Our team is one of the strongest multi-disciplinary teams in Africa, covering the breadth of wills, estate administration and trust. We have considerable experience with high value estates and international wealth and understand the unique challenges this can present. Our team of experts also protect assets against future life changes, manage wealth and succession planning across multiple jurisdictions, and ensure tax-efficient estate structuring.

CORPORATE GOVERNANCE

To maintain the balance between the company's economic and social goals amongst relevant stakeholders, we offer advice on international best corporate governance practices to enable our clients achieve their business goals and objectives. Our corporate governance team advises on the full range of domestic and international governance issues, from best practices, salaries, indemnification and insurance to crisis management.

Our experience includes advising on board and committee composition including board diversity, leadership structures and oversight of risk management, as well as board functions and duties in line with global best practices. We also have extensive experience representing board committees on sensitive transactional and litigation-related matters ranging from related party transactions to matters involving potential conflicts of interest.



We combine tested and functional expertise with industry knowledge to provoke evidence-based recommendations with new thinking on organizational performance and success.

SHIPPING ADVISORY & AGENTS

"We are known for our ability to provide support from project initiation to execution and throughout the lifespan of a project, anticipating pitfalls and regional nuances to ensure a project's success."



Leveraging our depth of experience and transactional track record in the global shipping industry, our shipping agents and advisors bring together the many facets that are required to provide to the most discerning client specific "Services" that are best-in-industry standards across diverse jurisdictions.

With our adaptation of the latest technologies that are being developed, ABCS is able to access the On-Line market place, providing our clients the ability to manage all of their business and transactions at the click of a button from any location in the world. Our shipping agents and advisors offer a comprehensive range of services covering Intermodal Transportation & Haulage Solutions, Cross Trading, Dry Cargo, Strategy and Operations Advice, PPP Advisory.

BUSINESS ADVISORY AND TAX

BUSINESS STRATEGY AND GROWTH

Strategy Clarification & Translation – Our dedicated professionals help companies address complex business challenges, deliver superior performance, create new and lasting value, and achieve transformational growth. We help clients identify strategic options, assess risks, develop and implement balanced scorecards at enterprise, business unit and functional levels.

Operations & Budget Alignment – The evolving economy climate is forcing businesses to understand the need for a capital allocation strategy that is structured and aligned to their overall business objectives. At ABCS, we work collaboratively with our clients to link strategic vision to flawless execution to achieve tangible, long-term value.



TAX ADVISORY

Tax Management and Advisory Services – Given the complexities involved in tax planning and uncertainty in the global market environment, proper and careful tax planning is inevitable in managing and preserving business and wealth in a complex regulatory environment. Our tax advisory team leverages on its vast experience to proffer solutions to clients in the areas of Domestic and International Tax Planning; Direct and Indirect Tax Planning; and Tax accounting and Risk Advisory Services.

Transfer Pricing – The rising volume of related-party transactions and significant regulatory developments, coupled with numerous guidelines globally have made the arrangement of transfer pricing a top risk management issue. Our dedicated professionals provide practical solutions to transfer pricing policy and the required documentation towards helping businesses to achieve their operational and international tax objectives.

International Tax – Organizations operating in a multiple jurisdiction must ensure compliance with domestic tax laws, reporting guidelines and statutory tax filings as well conversate with new legislations to keep their business success. These heavy tasks are beyond the work of your tax department. Our team supports corporations with international tax advisory and assists with mitigating complexities of cross-border situations and transactions, including analysis, reporting and risk management.

Global Employer Services – Compliance with multifaceted tax laws and labor regulations is one of the major challenges facing businesses today. At ABCS, our team provides well-rounded plans and program development strategies that help transform global employment programs in a tax and cost-efficient manner.



ONE STOP LIAISON DESK (OSLD)

Africa Start-ups – With the paradox and peculiarity of Africa, coupled with its promises, the decision to enter into a new business in Africa terrain, and by new investors poses several challenges for an organization. Apart from strategic reasons, the landing execution too requires a deep attention. As part of our contribution to ease of doing business in Africa, we have developed an integrated solution that addresses the cost, time consuming and avoid disruptive startup.

OSLD – This is a start-up tailor-made service solution designed to allow organizations develop a multi-share, multi-delivery and multi-solution business start-up process. From your Accounting and Finance to Corporate Secretarial and Compliance, then to the expatriate quota, we simplify your businesses start-up journey and hassle-free. Acting as your liaison desk, we provide value-added coordination service to what may seem like a cumbersome process in liaising with various external parties, thus enabling you to focus on core operational activities and overcome the difficulty of meeting reporting deadlines. These services include:

- 1. Accounting and Finance Functions** – Our OSRD team is fully aware and recognize the exceptional pressure our clients face within their finance functions, especially as they intend to kick start a new business. To ease that difficulty, we work with our clients to ensure that there is a proper connection and absolute coordination between the management and your outsourced agents for your newly incorporated entities in providing accounting services specifically design to meet individual client requirements.
- 2. Corporate Secretarial and Legal Issues** – Our OSRD team provides support by liaising with your corporate secretaries and lawyers on business incorporation procedures such as company registration and the fulfilment of local statutory filing requirements which includes annual returns, Annual General Meetings, business incorporation and regulatory filing matters. Such daily communication can be time consuming especially when meeting tight timelines.
- 3. Tax Filling and Compliance** – Our OSRD team works with your appointed tax agents during times of reporting in corporate tax compliance and planning, transfer pricing, direct and indirect taxes, and filing requirements to provide meaningful coordination.
- 4. Expatriate Services** - Our OSRD team co-ordinate with vendors that are able to guide you through the proper processing steps relating to employment issues and other areas, in the face of cumbersome and evolving business environment. Our team will be fully in charge of the entire coordination between the management and its external vendors to ensure efficiency and effectiveness.



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