



AINA BLANKSON
CORPORATE
SOLUTIONS

ABCS: OUR MANDATE

Given the dynamics of today's borderless business environment which is largely technology driven, multinational corporations and businesses are no longer seeking for service providers but solutions providers. Aina Blankson Corporate Solutions (ABCS) has become recognised as the leader in business and tax advisory, incubation, corporate governance and company secretarial needs of corporate organizations. As business priorities differ in relation to various factors which include the socio-economic environment and the developmental stage of the business, ABCS provides strategic support for business success through three business divisions.

- ◀ Corporate Services Advisory
- ◀ Business Advisory & Tax
- ◀ Human Resource Advisory



CORPORATE SERVICES ADVISORY

Leveraging on our team of experts and multijurisdictional relationships, we are able to deliver first class services across the globe with respect to Incubation Advisory, Corporate Governance, Company Secretarial, Regulatory Compliance, Shipping Agency and Advisory and other related services. The succinct details of our services is as follows:

Incubation Advisory

Our Incubation team assists our clients that have successfully overcome the ideation stage involving sessions ranging from Sketching, Prototyping, Brainstorming, Brainwriting, and a wealth of other techniques by helping them navigate the hurdles of the business environment. We maintain an Incubation Hub that provides structured operations, strategic business development and access to viable network of investors and professionals towards growth of the business.



Corporate Governance

To maintain the balance between the company's economic and social goals amongst relevant stakeholders, we offer advice on international best corporate governance practices to enable our clients achieve their business goals and objectives. Our corporate governance team advises on the full range of domestic and international governance issues, from best practices, salaries, indemnification and insurance to crisis management.

Our experience includes advising on board and committee composition including board diversity, leadership structures and oversight of risk management, as well as board functions and duties in line with global best practices.

We also have extensive experience representing board committees on sensitive transactional and litigation-related matters ranging from related party transactions to matters involving potential conflicts of interest.



Company Secretarial

Whether it is a startup or an established corporation, corporate services is both the cornerstone and bedrock of corporate success as exemplified by the Fortune 500 corporations. At ABCS, we coordinate general meetings, board and board committee meetings, including the efficient management of corporate documentation. In addition, we liaise with the relevant regulatory bodies to ensure our clients' records are updated as required by law. We represent corporate entities and individuals in their interactions with federal and state government agencies. We also support corporate entities with strategic planning, government relations and public affairs.

One Stop Desk (OSD)

As part of our approach to ease of doing business, the ABCS One Stop Desk allows organisations develop a multi-share, multi-delivery and multi-solution business start-up process.

From Company Formation to Secretarial Services and Compliance, expatriate quota and related services, we simplify the operations of start-ups and open new frontiers for Multi-National Corporations. Under the ABCS One Stop Desk, we provide value-added coordination service to what may seem like a cumbersome process in liaising with various external parties, thus enabling our clients focus on core operational activities. With a simplified approach to Corporate Services Operations, the ABCS One Stop Desk has become recognised as the most efficient approach to ease of doing business across diverse jurisdictions including Africa, Asia and Europe.



Real Estate and Conveyancing

Our Real Estate and Conveyancing Practice offers an extensive range of real estate and property services. With extensive experience in representing purchasers, banks, investors, corporate groups and charity associations in property related services across diverse jurisdictions, we provide high value services to complex and innovative transactions involving residential properties, commercial and industrial properties as well as property related private and consumer banking products.

We are also equipped to provide practical and commercially focused legal advice for planning and regulatory issues with respect to residential, commercial and industrial properties. Our services include Sales and Purchases; Tenancy/Leases; Mortgages; Tenders and Auction; Loan Restructuring; Probate and Administration.



Trusteeship, Estate Administration and Wills

We act as trustees and intermediaries in ensuring the effective administration of estates, preservation of assets, protection of wealth and establishment of trusts. Our team is one of the strong multi-disciplinary teams in Africa, covering the breadth of wills, estate administration and trust. We have considerable experience with high value estates and international wealth and understand the unique challenges this can present.

Our team of experts also protect assets against future life changes, manage wealth and succession planning across multiple jurisdictions, and ensure tax-efficient estate structuring.

Shipping Agents and Advisors

Leveraging our depth of experience and transactional track record in the global shipping industry, our shipping agents and advisors role include Inter-modal Transportation & Haulage, Cross Trading, Dry cargo, PPP Advisory, Strategy and Operations Advice.



BUSINESS ADVISORY & TAX

Our Business Advisory & Tax Department provides tailor-made solutions that address complex business challenges, deliver superior performance while we explore creating lasting value towards achieving transformational growth for organizations. Our services include:

Business Strategy and Growth

We deploy a cutting-edge approach complimented with deep industry knowledge and experience to help companies plan and design business strategies that are in line with their value proposition. Our dedicated professionals help companies translate strategy into reality. We also address complex business challenges, deliver superior performance, create new and lasting value, and help our clients achieve transformational growth.



Tax Planning and Global Employer Services

Given the complexities involved in tax planning and uncertainty in the global market, proper and careful tax planning is central towards managing and preserving business and wealth in complex regulatory environments. Our tax advisory team leverages on its vast experience to proffer solutions to clients in the areas of Domestic and International Tax Planning; Direct and Indirect Tax Planning; Transfer Pricing; and Risk Advisory Services. Our team also provides well-rounded plans and program development strategies that help transform global employment programs in a tax and cost-efficient manner.

International Tax

Tax compliance units of multinational businesses face formidable challenges coping with the profusion of compliance requirements imposed by the countries in which they operate. The increasing number of rules, rigorous enforcement by tax authorities and staffing constraints compound these challenges. ABCS offers efficient, cost-effective compliance services that provide benefits throughout the life cycle of the organization. We help multinationals manage risk, provide timely and transparent reporting and assist in effectively navigating the myriad of tax, accounting, regulatory, cultural, and labour issues that arise in cross border transactions.

HUMAN RESOURCES ADVISORY

In meeting the long-term objectives of a company, the recruitment and management of a competent and well-matched workforce is necessary. AB Corporate Solutions provides human resources services to a wide range of domestic and international clients which include drafting and reviewing recruitment and employee policies, conducting organizational reviews, performing employee satisfaction surveys; assessing job gradings, compensation, benefits and most of all, Staff Health and Wellbeing. Towards a well-rounded program of development strategies that help transform global employment programs in a cost-efficient manner, our operations are coordinated through three primary “Development Departments”:



Performance and Career Development

Employee performance and career development can no longer be approached in the traditional manner; rather, it must be handled as a partnership between the organization and the employee. A strategic approach towards career development of employees in an organization improves talent recruitment, retention and overall performance. At ABCS, we assist in embedding career conversations into the performance review process towards ultimately improving the overall productivity of staff. the marketplace needs.

“With decades of experience and expansive global network, we are predominantly focussed on providing top notch legal and business services to our multinational and international clients

Capacity and Culture Development

Capacity development requires careful planning to target the right people and build the right skills at the right time and over time. To ensure that an organization's capacity-building initiatives are more successful, ABCS develops and implements capacity building programmes as an on-going strategic commitment by the organisation.

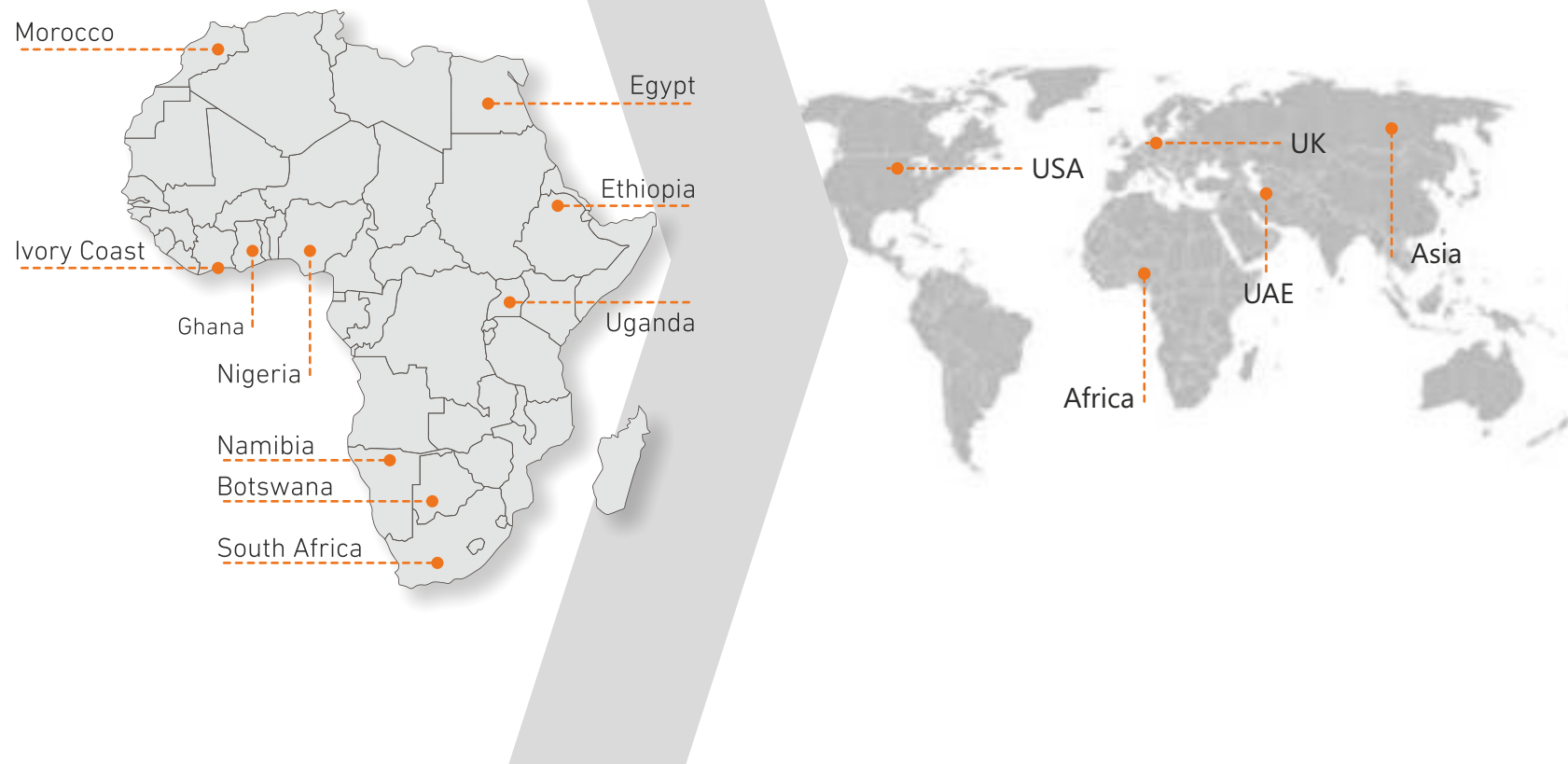
Beyond enhancing the capacity of the staff, the establishment and practice of the right Culture in an organization is also important. We work with companies and organizations to establish firm-wide cultural alignment and ensure observance of the Company's culture, ethics and etiquettes.



Health and Wellness Development

The physical, mental and emotional health and wellbeing of employees of any organization are very essential. At ABCS, we partner with organizations in developing and implementing a plan to cater for the health and wellbeing of employees. A suitable health and wellness program can help employers reduce absenteeism, improve employee morale and loyalty, reduce health care costs, enhance talent engagement and retention, reduce workers' health-related compensation, and achieve higher employee productivity. Simply put, Staff Health and Wellbeing is the Heartbeat of Human Resources and by extension, organizational growth.

GLOBAL SPREAD



Board of Directors



FAYO ADELEYE



FOLASADE ADELOYE



DR. AWWAL BAMANGA



MUYIBAT IJAYA



LAURETTA HALIM-AREGBE



DAPO LADIMEJI



KEHINDE AINA

AB Corporate Solutions (ABCS) is a subsidiary of Aina Blankson, LP. It was established to meet the business and tax advisory, incubation, corporate governance and company secretarial needs of corporate organizations and especially clients of the Firm. With the growth of Aina Blankson and its client portfolio, it became imperative to extricate the company secretarial and business advisory services from core legal service of AB. Business priorities differ in relation to various factors which include the socio-economic environment and the developmental stage of the business. While a start-up may prioritize funding and market entry, a more established business will prioritize new market penetration, change management, innovation and corporate governance. Whatever the business stage, ABCS will provide strategic support for business success.



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