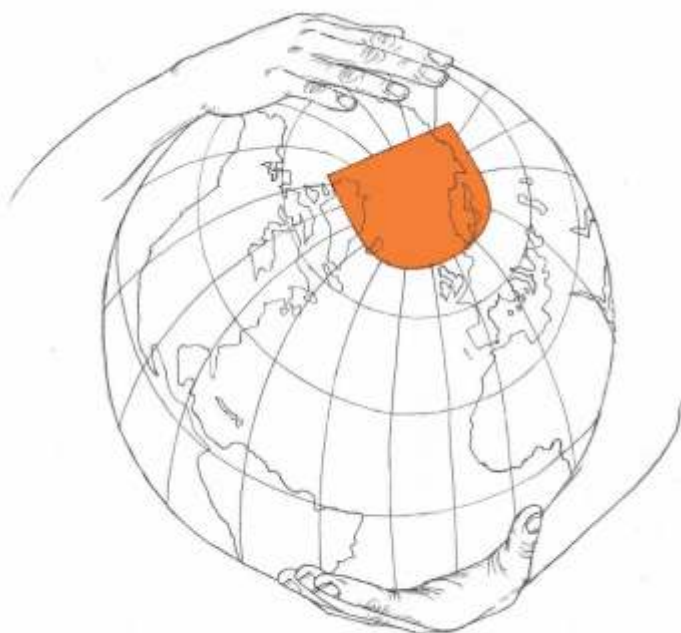


ainab**l**ankson  
INTERNATIONAL



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## Welcome Note

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Aina Blankson is a leading global law firm with distinctive world class standards. With decades of experience and expansive global network, we are poised to provide top notch legal and business services to our multinational and international clients operating in diverse sectors of commerce.

Our expertise in cross-border transactions, Energy & Natural Resource, Mergers and Acquisitions, Securities, Banking and Finance, Antitrust and Competition, International Commercial Arbitration and Litigation affords us the unique opportunity to proffer an array of creative and truly innovative solutions across board.

Armed with deep industry knowledge and global awareness of the business needs of our clients, we are able to offer multilingual solutions spanning Singapore, United Kingdom, United States of America, Africa and United Arab Emirates with a team of talented Internationally qualified legal counsel and business executives speaking over 12 languages between them.

Our aim is to provide our clients with the legal and business services they need to succeed. We are not limited by distance, language or location , we will provide value- where and when required anywhere in the world.



**Elizabeth Luca-Daniels**  
*Director, AB-International*

# Africa

## Land of Opportunities

Termed the ‘final frontier’ Africa encompasses 10 of the world’s fastest growing economies. Early investors overcoming initial stigmas and fears now stand as an example of proven returns doing business in Africa. Africa hosts the world’s youngest populations, significant natural resources and numerous countries anticipated to double economically at rates exceeding 7% per year, dwarfing western economies in terms of investment potential.

Whilst Africa offers the world’s highest return on foreign direct investment, it encompasses 54 very different countries with equally diverse business considerations, each demanding specific regional expertise.

Successful business operations in Africa are largely predicated on a firm understanding of regional subtleties, public sector networks and influence, and reliable professional advice which reflect industry expertise at accustomed international standards.

## Areas of Experience

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### Power, Energy & Gas

Successful financing of large-scale energy infrastructure projects depends on coordination of multiple resources, talent, and capital flows. Our service to clients is founded on the depth of our industry knowledge, which enables us to effectively act as a value-added extension of our clients legal and business teams on practice areas ranging from onshore and offshore exploration projects, Oil Mining Lease (OML), Joint Operations transactions, Joint Ventures, various technical partnerships amongst others.

### Cross-border Transaction Advisory:

The increasingly complex nature of financial deals necessitates deep industry knowledge and transaction experience. Aina Blankson's dedicated global transaction advisory specialists have executed hundreds of cross border transactions spanning finance, asset management, energy and international mergers and acquisitions. Our transaction advisory team has a strong track record which is attested to by our recent ranking by IFLR 1000 and Legal 500 as one of the leading law firms in this practice area.

### International Asset Tracing and Recovery:

Leveraging on our membership of the International Asset Tracing and Recovery Group ("IATR"); a multi-jurisdictional network of Asset Tracers and recovery experts with a global spread including Asia, the United Kingdom, the United States of America, Africa and the United Arab Emirates, we have been involved in multiple multi-billion dollar recoveries across jurisdictions. Our impressive track record of consistent, high volume tracing and recovery of obligors' debts and assets hidden outside jurisdiction by leveraging on cutting-edge technology, strong international affiliations undoubtedly stands us out.

#### International Commercial Arbitration:

We act in International Commercial Arbitrations across the globe which are subject to many different systems of law. We are experienced in conducting arbitrations held under the auspices of institutions such as the ICC, LCIA, LMAA, GAFTA, FOSFA and ICE. We assist with the drafting and negotiation of forum selection clauses and multi-tiered dispute resolution clauses including international arbitration agreements to take advantage of treaty protections, as well as planning and managing potential future disputes. We have successfully represented multinationals and Governments in multi-billion dollar arbitration disputes. We are defined by our rare approach towards speedy resolution of disputes driven by our understanding of the nature of our clients' businesses across diverse jurisdictions.

#### Cross-border Litigation and Dispute Resolution:

Our cross-border litigation and dispute resolution team is highly renowned as a leader in the market for complex and high profile international commercial disputes. Working for a range of clients across key industry sectors, we provide expert and strategic advice; and unparalleled dispute resolution services to the world's most prominent corporations including financial institutions; energy; infrastructure, mining and commodities; transport; technology and innovation; and government institutions.

#### Forensic Due Diligence and Market Intelligence:

Our proven track record of providing multinational corporations with tailored forensic due diligence and market intelligence services affords us understanding of how to undertake a deep dive analysis and provide our clients with intelligent information to guide decision making irrespective of jurisdiction. We assist our clients in mitigating financial risks through early review of potentially inappropriate or unethical business transactions and practices.

## Our Track Record

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### Recovery for a UK bank

Recovered fees for a UK bank from a Central European Government department by a UNCITRAL arbitration conducted in Vienna.

### Compliance Advisor for IFC

Engaged as Consultant and Compliance Advisor by the International Finance Corporation (IFC) on the \$200million Chad-Cameroun Pipeline Project involving ExxonMobil, Chevron, Petronas and Cameroon Government.

### Multi-million dollar insurance claim

Represented a large Oil Company in a multi-million dollar insurance claim, subject to arbitration, for the cost of rebuilding an oil refinery damaged by an explosion and fire.

### Multi-million arbitration

Provided advisory services to the financiers of ship owners concerning a multi-million arbitration with Korean ship builders about the delivery of two defective bulk carrier vessels.

### Multi-party arbitration

Acted in multi-party arbitration proceedings and parallel litigation in England and Africa concerning substantial claims and counterclaims between a European contractor and an Africa government entity.

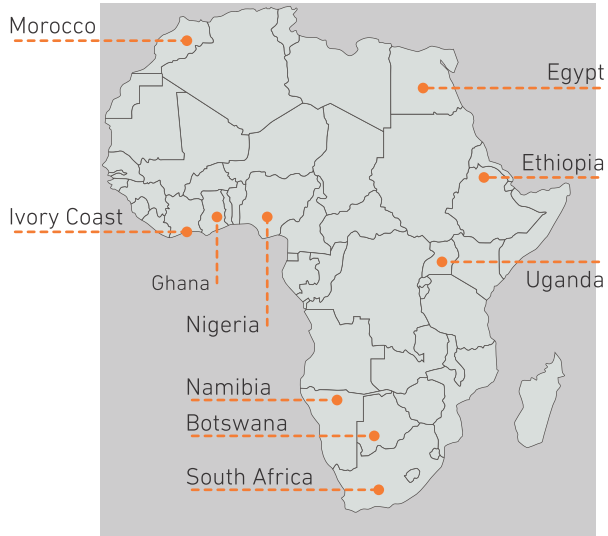
### Mediator in a \$33Million oil & gas dispute

Acted as lead mediator in a \$33Million dispute in the oil & gas industry.

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## Africa Spread

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## Global Spread

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## Unique Value Proposition

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### **International expertise:**

As business becomes more global, so do the disputes spawned by it. Clients increasingly become involved in cross-border disputes and disputes in unfamiliar jurisdictions. Our global litigation practice offers unrivalled expertise in the management and co-ordination of international disputes. We have assembled a formidable team with considerable experience of managing and resolving disputes. We conduct cases at all levels of courts and tribunals.

### **Understanding our clients' needs:**

We make it our practice to have a clear understanding of our clients' objectives and to chart with them a dispute resolution strategy which best meets their needs. Successful litigation and dispute resolution depends to a large extent on good judgment, skillful negotiation and tactical flair. We do not shirk from being tough if such an approach is needed. However, we do not engage in posturing and pointless sideshows for their own sake.

### **Dispute avoidance and speed**

Everyone wants to avoid disputes if possible. We advise clients on how to structure dispute resolution procedures and how to minimize and manage the risk of disputes occurring. We are not defined by our problem solving skills, but our ability to guide clients through disputes. Our resources and experience enable us to move quickly and decisively. We have particular expertise in applying our skills to help resolve disputes in complex or unusual cases for which special thinking and management are called.



## Why Choose AB-I

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“The team at Aina Blankson – praised for its ‘industry knowledge, depth in analysis and distinct approach towards transactions”

Legal 500 UK

“The Aina Blankson asset tracing and recovery team is the leader on the African continent given their impressive track record which has overtime grown to become second to none”

Becker Law, USA, 2017

“ Aina Blankson is regarded by their peers as one of the world’s leading practitioners in this field ”

Who’s Who Legal, 2016

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## Our Team

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Elizabeth Luca-Daniels



Kehinde Aina



Dr. Eduardo G. Pereira



Okeoghene Odebiyi



Edwin Glasgow, QC, FCIarb

## ABOUT US

We are a leading full service global law firm, with significant depth and range of resources to exceed clients' expectations and offer a unique leverage in the global market place. Ranked by IFLR 1000 and Legal 500 as one of the leading law firms in Nigeria, we are retained Attorneys to an array of domestic and international companies, financial and government institutions. Given the professionalism and client-centric approach of Aina Blankson, we have earned the accolade of "the Law Firm of note and reference" by Legal 500 and IFLR 1000, the two leading Directories of Law Firms world-wide.

## INTERNATIONAL AFFILIATIONS

Given our international spread and network in strategic locations across the globe including our connection with the International Energy Law Advisory Group (IELAG) and our membership of International Asset Recovery Group (IARG), International Asset Tracing & Recovery Group (IATR) we are poised to offer clients access to a global network of seasoned legal experts across diverse jurisdictions ensuring you get the best service.

For enquiries, please contact:

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