

TRANSACTION ADVISORY PRACTICE



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Recognized as a leading adviser on corporate and commercial transactions, the Transaction Advisory Practice Team of Aina Blankson combines exceptional transactional skills with specialist expertise. The team advises across the broad spectrum of transactional work including Mergers and Acquisitions, capital markets, banking and finance, complex joint ventures, corporate restructuring, as well as general commercial, regulatory and corporate governance issues.

Our Transaction Advisory Team spans all of our offices and works seamlessly with a global community of relationship law firms as well as Aina Blankson Africa, thereby providing our clients with the confidence that they will receive the highest quality advice in both their domestic and international markets.

Aina Blankson has grown to become a leading global law firm renowned for professionalism and excellence in service delivery. We are consistently regarded as one of the foremost Nigerian law firms in the areas of arbitration, dispute resolution, litigation, corporate commercial law, oil & gas, transaction advisory amongst others.

MERGERS & ACQUISITIONS

We are proud to have some of Nigeria's most experienced Mergers and Acquisitions (M&A) lawyers on our team, most of whom have proven track records dating from the mid-1990s. Having been involved in the majority of the merger transactions in the Nigerian banking industry in mid-2005, we have been recognized as the firm of reference for M & A transactions in the country. To date, we have advised on transactions that span the breadth of the economy, including banking and finance, manufacturing, telecommunications, transportation, hotels and tourism, and many others. Our track record in M&A, expertise and local knowledge ensure that we deliver cost-effective, high quality legal advice. Our M&A work includes:

- Acquisitions and Disposals
- Mergers and Demergers
- Schemes of Arrangement
- Strategic Investments
- Venture Capital and Private Equity Investment
- Leveraged Buy Outs and Management Buy-outs
- Acquisition Financing

"An innovative full service Law firm leveraging on the creative minds of its team of diverse specialists to meet clients' interests and exceed expectations"



CORPORATE FINANCE

We assist our Clients to successfully navigate complex transactions towards realizing their financial objectives. Our financial services cut across:

- Recapitalization
- Privatization & Public Procurement
- Private Equity & Venture Capital
- Infrastructure and Project Finance
- Securitization and Capital Markets

CAPITAL MARKET & SECURITIES

Our lawyers have domestic and international expertise and experience in structuring, negotiating, documenting and advising on the full range of debt and equity securities and other hybrid and derivative products. Our clients include some of the leading banking and capital markets intermediaries, corporates and underwriters. Our track record includes several cross-border dual listings in South Africa, London and New York. In addition, Aina Blankson played a leading role in developing new capital market instruments for use by major banks and insurance companies. We provide transaction services for equity and debt issues on the Nigerian Stock Exchange, including:

- Public offers of securities
- Rights issues
- Structured products such as derivatives issues, trading requirements
- Advisory on continuing listing requirements.



BUSINESS RE-STRUCTURING, INSOLVENCY & RECEIVERSHIP

Our specialist lawyers have experience in advising on and documenting corporate reorganisations for private and public listed companies. We also act for borrowers and lenders in dealing with the consequences of weak performance of businesses, including:

- Corporate restructuring and work-outs
- Analysis of validity of security documentation
- Security enforcement and recovery Liquidations
- Receiverships and statutory Management
- Directors' duties and liabilities.

PRIVATE EQUITY

With a dynamic private equity practice, Aina Blankson has the market knowledge and exposure to help clients achieve their goals throughout their investment life cycle. Our practice is global, with a network of private equity lawyers across the Americas, Asia Pacific, Europe and the Middle East.

Because we are a global firm steeped in private equity, our clients benefit from the breadth and depth of our private equity experience and our key sector-based legal experience. We represent private equity institutions, management teams, debt providers and, very importantly, portfolio companies through all stages of the private equity life cycle.

With private equity becoming ever more international, our firm is well placed to offer a truly integrated service, with consistency of quality and responsiveness across all jurisdictions in which we operate across the world.

*A leading global Law firm
with distinctive world
class standards*



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